

INDEPENDENT INTELLIGENCE FIRM SPECIALIZING IN SENSITIVE AND
STRATEGIC INFORMATION.



CONCORDIA INTERNATIONAL

INTELLIGENCE & STRATEGY

BUSINESS INTELLIGENCE – DUE DILIGENCE – STRATEGIC COMMUNICATIONS

WWW.CONCORDIA-INTERNATIONAL.CH

OUR MISSION

Concordia International is an independent intelligence firm specializing in strategic and sensitive information. We advise business leaders, investors, family offices, and law firms in the management of their most delicate decisions.

Our work begins where conventional due diligence ends.

We uncover the informal, reputational, and relational dimensions that do not appear in traditional financial or legal reviews.

We identify hidden risks, sensitive backgrounds, and networks of influence that could compromise an operation providing our clients with a complete and reliable understanding of the issues at stake.

Each assignment is tailor-made, supported by sector experts and former senior practitioners, to deliver intelligence that is contextualized, actionable, and protected by strict confidentiality.

We operate across a wide range of sectors from agri-food and financial services to legal advisory and the public sector.

OUR SERVICES



Business Intelligence

Investigations into companies, individuals, and markets. Objective: to uncover hidden risks, validate genuine opportunities, and secure the client's course of action.



Due Diligence & Compliance

In-depth reviews of strategic counterparties legal, financial, and reputational to anticipate vulnerabilities and secure every transaction.



Complex Ecosystem Analysis

Mapping key actors, influence networks, and country risks to anticipate threats and identify opportunities.



Monitoring & Influence

Tailor-made intelligence systems combining open sources, human insights, and forward-looking analysis.

BY THE NUMBERS

+38

countries covered across three continents, with a targeted presence in Europe, Africa, and the Middle East

75%

clients supported across several operations, with recurring assistance on distinct or evolving matters

80%

assignments conducted in transnational contexts involving multiple legal, regulatory, or influence frameworks

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no public communication on mandates. Absolute discretion, with no client references or published case studies

OUR METHOD



1. Targeted Collection

Identification and access to relevant sources open or human in full compliance with legal frameworks.



2. Analysis & Validation

Multi-source cross-checking, critical assessment of data, and sector-specific expertise to ensure reliability.



3. Strategic Synthesis

Structuring information and framing political, economic, and reputational dynamics in context.



4. Confidential Reporting

Delivery of clear, actionable outputs protected by strict confidentiality.

CASE STUDIES

Ecosystem Analysis – Switzerland / Russia

A Swiss industrial group sought to secure its relationship with a Russian partner involved in the supply of strategic raw materials.

Objective: Understand the partner's true control structure and identify political or para-state influences that could affect the relationship.

Approach: Concordia International conducted a detailed mapping of the business ecosystem, including beneficial ownership, influence networks, and financial intermediaries.

Result: The investigation revealed indirect links to a sanctioned entity and a critical logistical dependency. The findings helped prevent indirect exposure to sanctioned parties and strengthen the group's internal compliance framework.

Reputational Inquiry – Monaco / Lebanon

A Monaco-based family office was considering an equity investment in an asset management company domiciled in Lebanon.

Objective: Assess the founder's reliability and reputation prior to the transaction.

Approach: Multi-jurisdictional verification of corporate structures, cross-checking of local sources, and analysis of the executive's professional background.

Result: Discovery of prior financial and administrative sanctions, and a financial arrangement involving a shell company registered in the British Virgin Islands. The investor suspended the transaction and reassessed its regional exposure.

Counterparty Verification – Switzerland / Central Africa

A Geneva-based asset management firm was evaluating an investment in a gold mining company presented as being in the process of industrialization.

Objective: Confirm the authenticity of operations and the project's legal robustness.

Approach: Review of official registrations, verification of mining permits, analysis of beneficial ownership, and cross-checking with independent local sources.

Result: Major inconsistencies were found in the exploitation titles and a fictitious shareholding structure was uncovered. The investment was abandoned, preserving the client's financial and reputational security.

CONTACT US

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